

Factsheet 1 March 2023

3U Holding AG

Avg. consensus price target	EUR 5.70
Up-/Downside	32.3%
Consensus rating	BUY



KEY MEASURES 2022E

Revenue growth	EBITDA-Margin	EPS	PE-Ratio 2022E
12.6%	263%	4.40	53.0x

COMPANY DESCRIPTION

3U Holding AG is a diversified holding and management company with a strong focus on megatrends in the areas of eCommerce and Renewable Energies. The company operates through three business segments which are Information and Telecommunications Technology (ITC), Sanitary, Heating and Air Conditioning Technology (SHAC) and Renewable Energies (RE).

The ITC segment included the subsidiary, weclapp, which was sold and now supplies the company with a significant volume of cash (eAR: more than EUR 190m). Further activities are the legacy telecom operations and data center services. The SHAC segment focuses on a further key subsidiary, selfio, an eCommerce provider for the distribution of products for heating, water management and air conditioning systems to DIY customers and self-builders (B2C). Finally, the Renewable Energies segment covers power generation using wind and solar parks with a capacity at c. 56 MW.

COMPANY DETAILS

Company name:	3U Holding AG
Address:	Frauenbergstrasse 31-33
ZIP, city:	35039 Marburg
Country:	Germany
Phone:	Tel: +49 (0) 6421 999 0
Fax:	Fax: +49 (0) 6421 999 1222
E-mail:	ir@3u.net
Web:	www.3u.net
Company seat:	Marburg
Registered court:	Amtsgericht Marburg
Register number:	HRB 4680
VAT-ID number:	DE189243380

MANAGEMENT

Christoph Hellrung

Mr Hellrung was reappointed as Chief Financial Officer and member of the board in 2022.

Uwe Knoke

Member of the management board since 2021. He is responsible for Strategy and Business Development.

Andreas Odenbreit

Member of the management board since 2011. He is in charge of legal, administration and human relations. He joined 3U Holding AG in 2005.

SHARE PERFORMANCE



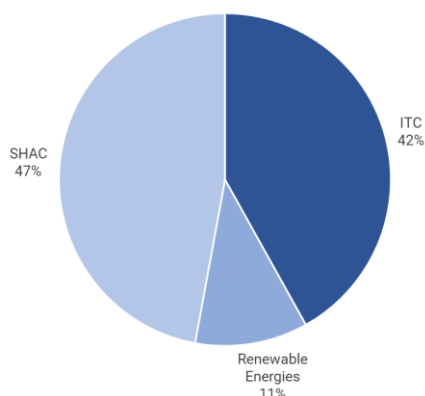
SHARE DATA

ISIN:	DE0005167902
WKN:	516790
Share type	Ordinary shares
Bloomberg Code	UUU:GR
Home exchange	Frankfurt
Index	Prime Standard
Number of shares	35.83m
Previous close	EUR 4.31
52 week high	5.86
52 week low	2.06
30 days avg. trading volume	36,000
Market capitalization	EUR 154.4m
Sector	Industrial Goods & Services

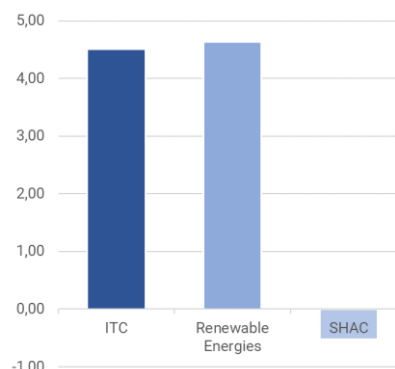
EQUITY STORY - WHY TO INVEST

- 3U Holding AG has an experienced management team, a successful track record and promising business activities in different fields of megatrends like digitization, renewable energy, and eCommerce. Through its diversified portfolio, the company operates a very robust and resilient business model as proven during the year 2020. Further growth is expected in the short and mid-term with a CAGR 20-23E of +11% (exclusive of divested subsidiary ClimaLevel).
- Recurring and stable cashflow generation is achieved by the Renewable Energy segment, while growth is expected by focusing on the strategic core assets, e.g., selfio. A further concentration on these fast-growing core businesses should lead to a reduction of valuation discount of the holding company.
- Since 2016, the company steadily increased sales, profitability, and dividend payments and hence, shareholder value. All segments contribute to profitability and this with a positive development. Therefore, increasing profitability is expected.

SALES BY SEGMENTS 2021 (in %)

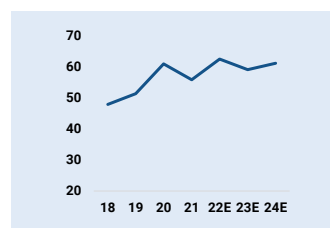


EBITDA BY SEGMENTS 2021 (in EURm)

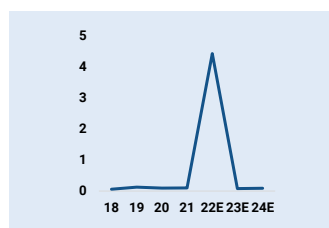


P&L data	2019	2020	2021	2022E	2023E	2024E
Sales	51.4	61.1	55.9	63.0	59.2	61.3
Sales growth in %	7.2%	18.7%	-8.4%	12.6%	-6.0%	3.5%
EBITDA	10.1	11.6	11.2	165.9	9.8	10.1
EBITDA margin in %	19.6%	18.9%	20.1%	263.4%	16.5%	16.5%
EBIT	5.5	5.9	5.7	160.9	4.9	5.4
EBIT margin in %	10.7%	9.7%	10.3%	255.3%	8.2%	8.8%
Earnings per share	0.12	0.09	0.10	4.40	0.08	0.09
Dividend per share	0.00	0.00	0.05	3.00	0.05	0.05

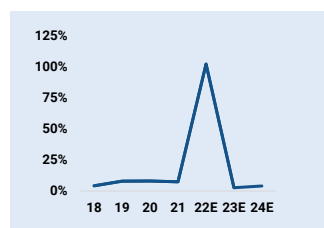
Sales



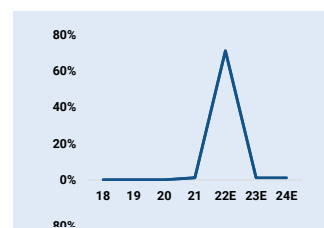
EPS



ROCE



Dividend Yield



B/S and valuation	2019	2020	2021	2022E	2023E	2024E
Net debt	1.5	-6.3	-12.5	-169.0	-65.7	-67.8
Net debt / EBITDA	0.1x	-0.5x	-1.1x	-1.0x	-6.7x	-6.7x
ROCE	7.7%	7.8%	7.2%	68.2%	3.7%	4.1%
Dividend yield	0.0%	0.0%	1.2%	69.6%	1.2%	1.2%
P/B ratio	1.42	1.48	1.59	5.88	2.96	3.00
FCF yield	1.1%	0.7%	3.5%	102.1%	2.2%	2.1%
EV/EBIT	28.4x	24.9x	24.7x	-0.1x	18.2x	16.1x
P/E ratio	34.9x	45.5x	42.1x	1.0x	53.0x	47.1x

SHAREHOLDERS

Michael Schmidt	25.5%
Jürgen Beck-Bazlen	3.9%
Management	0.2%
Free Float	70.4%

PRODUCTS & SERVICES



COMPANY DETAILS

29.03.2023	FY 2022 results and Annual Report
10.05.2023	Q1 2023 results
15.05.2023	Annual General Meeting
14.08.2023	H1 / Q2 2023 results
08.11.2023	Q3 2023 results

INVESTOR RELATIONS CONTACT

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