

<b>Rating</b>	<b>Buy</b>
<b>Price target</b>	<b>2.70 EUR</b>
<b>Potential</b>	<b>55%</b>
<b>Share data</b>	
Share price (last close price in EUR)	1.74
Number of shares (in m)	33.6
Market cap. (in EUR m)	58.4
Trading vol. (Ø 3 months; in K shares)	24.0
Enterprise Value (in EUR m)	17.9
Ticker	XTRA:UUU
<b>Guidance 2024</b>	
Sales (in EUR m)	58.0 – 62.0
EBITDA-margin	7% – 8%

Share price (EUR)



<b>Shareholder</b>	
free float	65.1%
Michael Schmidt	25.1%
Management	1.0%
Own shares	8.8%

<b>Calendar</b>	
Q1 results	May 14, 2024
AGM	May 28, 2024
Q2 results	August 13, 2024

<b>Changes in estimates</b>			
	<b>2024e</b>	<b>2025e</b>	<b>2026e</b>
<b>Sales (old)</b>	<b>58.3</b>	<b>62.5</b>	<b>69.0</b>
Δ	-0.5%	-5.5%	-2.6%
<b>EBIT (old)</b>	<b>-0.5</b>	<b>2.4</b>	<b>4.2</b>
Δ	-	-95.2%	-45.0%
<b>EPS (old)</b>	<b>0.06</b>	<b>-0.01</b>	<b>0.06</b>
Δ	-	-	-66.7%

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<b>Publication</b>	
Comment	April 9, 2024

## 3U receives approval for wind farm repowering and publishes annual report

3U HOLDING AG has presented its AR and announced that it received the final approval for the targeted repowering of the largest wind farm.

**New wind turbines to be connected to the grid at the end of 2025:** With a planned investment volume of some EUR 50m, 3U will realize its currently largest project (Langendorf wind farm) within the next 18 months. According to the management, the company is taking part in the relevant tendering process and expects a remuneration of 7.35 cents/kWh. Subsequently, 3U seeks to enter a long-term (~20 years) financing agreement. The management states that this agreement should cover the entire subsequent costs of the project, which means that no own resources will have to be invested. As most of the facilities will not have to be paid before 2025, the majority of capex needs will be due in 2025 as well.

3U foresees **additional** electricity yields of ~60 GWh p.a., which should result in additional annual turnover of EUR 4.4m if awarded at 7.35 cents/kWh. As we expect the operating cost ratio to be approx. 30%, **EBITDA** is likely to **grow by EUR 3.1m p.a. from 2026** on the basis of our forecasts. We have included the repowering project into our model since last year. In view of the project's updated main parameters, we have adapted our estimates, now expecting first revenues in 2026 (previously mid-2025). We have also raised the 2024/2025 capex needs by a total of EUR 10m to EUR 50m. Given the better interest rates, we expect more attractive financing conditions (MONe: 3.5% p.a.; previously 4.5% p.a.).

**Further findings from earnings call:** Whilst the annual results and the 2024 outlook have already been known, the company announced that it is working on a new, smaller version of the ThermCube which should help to boost demand, as it still lags behind expectations.

The management expects the gross margin to remain on the prior-year level (c. 17%) in the SHAC segment in 2024, as the recently integrated PV segment has comparatively low margins and the industry is still facing headwinds. In strategic terms, however, the PV trade may result in additional synergies in procurement in the renewables segment. The management's 2024 outlook includes a pick-up of the SHAC segment in H2.

As the renewables segment contributes most of the group's EBITDA and electricity yields are sold at the respective monthly market value, the electricity price trend is essential for achieving the earnings forecast. The monthly market values in January (6.50 cents/kWh; -25.5% yoy) and February (5.34 cents/kWh; -49.7% yoy) were well below the prior-year levels according to Netztransparenz.de and below the planning of 3U. We assume that Q1, when normalized, will contribute on average c. 1/3 of the annual electricity yield and an even higher share of the segment's FY EBITDA. The management expects electricity prices to rise over the course of the year because of higher demand from the industry.

**Conclusion:** 3U is currently faced with weak electricity prices and a challenging SHAC environment. Although we are still convinced of the business segments' high (value) potential, the absence of a recovery of the SHAC market in H2 may threaten the 2024 revenue guidance in our view. We categorize the building sector as sluggish (pork cycle). The weak electricity prices of the Q1 months, which produce strong winds, may jeopardize the EBITDA guidance in our view if a recovery does not materialize. We continue to expect the guidance to be met at the lower end. We confirm our buy rating and our DCF- and SOTP-based price target of EUR 2.70.

FYend: 31.12.	2022	2023	2024e	2025e	2026e
Sales	62.7	52.4	58.0	59.0	67.2
Growth yoy	12.0%	-16.4%	10.8%	1.8%	13.8%
EBITDA	165.6	5.2	4.1	3.9	8.1
EBIT	161.1	1.6	0.1	0.1	2.3
Net income	159.0	2.6	0.1	0.2	0.8
Gross profit margin	49.4%	37.5%	33.7%	32.8%	37.4%
EBITDA margin	264.3%	10.0%	7.0%	6.6%	12.0%
EBIT margin	257.1%	3.1%	0.1%	0.2%	3.4%
Net Debt	-168.8	-38.3	-32.1	7.6	3.0
Net Debt/EBITDA	-1.0	-7.3	-7.9	2.0	0.4
ROCE	251.5%	3.5%	0.1%	0.2%	2.4%
EPS	4.44	0.07	0.00	0.01	0.02
FCF per share	0.15	0.06	-0.12	-1.09	0.13
Dividend	3.20	0.05	0.00	0.01	0.00
Dividend yield	183.9%	2.9%	0.0%	0.6%	0.0%
EV/Sales	0.3	0.3	0.3	0.3	0.3
EV/EBITDA	0.1	3.4	4.4	4.6	2.2
EV/EBIT	0.1	10.9	285.1	152.8	7.8
PER	0.4	24.9	n.m.	174.0	87.0
P/B	0.3	0.7	0.7	0.7	0.7

Source: Company data, Montega, Capital IQ

Figures in EUR m, EPS in EUR, Price: 1.74 EUR

## COMPANY BACKGROUND

3U HOLDING AG is a German investment company, whose current operational activities comprise the fields of renewable energies (RE; wind and solar), information and telecommunications technology (ITC) as well as online retail in sanitary, heating and air conditioning technology (SHAC). The company also pursues opportunistic investment strategies in the real estate sector. Following the disposal of weclapp for some EUR 161m in 2022, 3U has liquid assets at record levels and currently is primarily examining add-on acquisitions across the three defined core markets.

### Key Facts

<b>Sector</b>	Investment company
<b>Ticker</b>	UUU
<b>Employees</b>	164
<b>Revenue</b>	EUR 52.4m
<b>EBITDA</b>	EUR 5.2m
<b>EBITDA-Marge</b>	10.0%
<b>Core competence</b>	<ul style="list-style-type: none"> <li>• ITC: Provision of high-quality, secure ITC services</li> <li>• RE: Development and operation of wind and solar farms</li> <li>• SHAC: Operation of an online store for complex products in the DIY sector</li> </ul>
<b>Locations</b>	Marburg (headquarters), Hannover, Berlin, Koblenz, Bad Honnef, Langendorf, Roge, Klostermoor, Adelebsen
<b>Customer structure</b>	<ul style="list-style-type: none"> <li>• ITC (B2C &amp; B2B): Companies from a wide range of industries as well as end consumers</li> <li>• RE (B2B): Individual contracts with few companies or fixed government allowance</li> <li>• SHAC (B2C &amp; B2B): End users and craft businesses</li> </ul>

Source: Company; As of FY 2023

### Major events in the company's history



2021

Move into the new distribution centre for the online retail segment

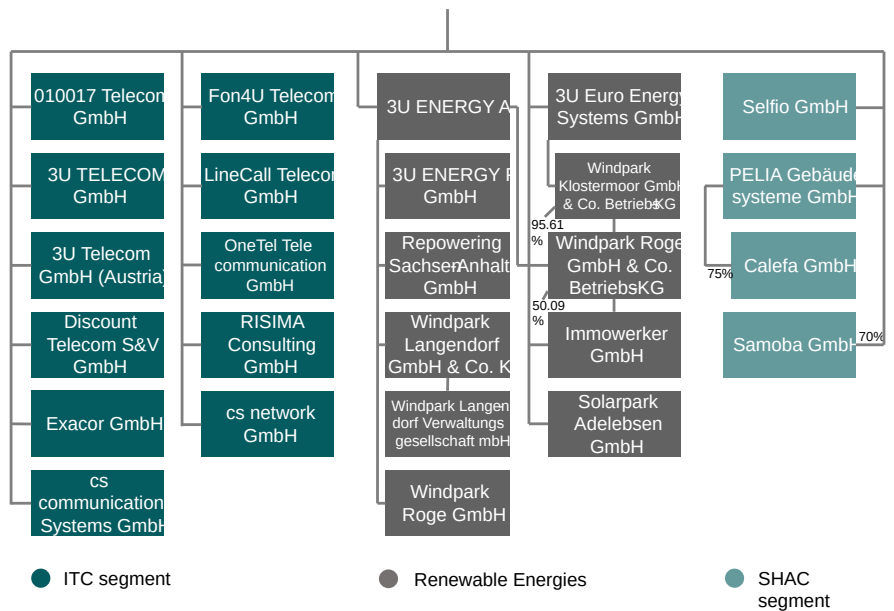
2022

Disposal of the investment in weclapp SE (70.95% stake) for EUR 161.6m

### Organisational structure

3U HOLDING AG acts as the holding company in the group's organisational structure. The ITC segment comprises nine different operational companies. The Renewable Energies segment is also managed by several companies. As is usual in the industry, the group's own wind farms and solar parks are managed by a management company as well as a GmbH & Co. KG. The business activities of the online retail segment are primarily bundled in Selfio and PELIA. In addition to the companies above, 3U operates another 14 companies such as project development companies which currently are of negligible relevance.

#### Organizational structure of 3U HOLDING AG



### Business model and individual segments

3U divides its business activities in three segments. To show the relevant sales relations, the figures below include pro-forma sales in 2022 which are essentially adjusted for the revenue contributions of the sold investment in weclapp.

The services provided in the **Information and Telecommunications Technology segment (revenue share in 2023: 28%)** are again divided in four business lines:

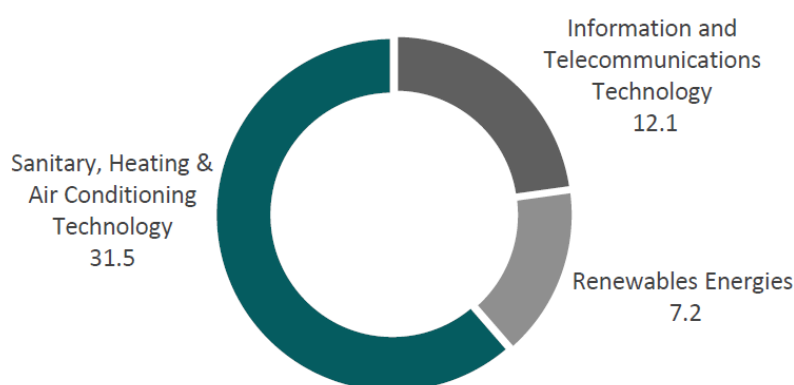
- Data Centre Services & Operation bundles all services around the three own data centres. Corporate customers can choose between renting space to set up their own servers (colocation) or computing capacities provided by 3U (Infrastructure-as-a-Service). Active support and operation of IT landscapes for corporate customers (managed services) complete the company's services.
- The Voice Retail business line (13% of segment sales) offers cost-effective telephone connections for end customers and mainly includes call-by-call and pre-selection calls.
- The Voice Business business line, whose core business is voice termination, generates the majority of segment sales. As a subscriber and carrier network operator, 3U has its own internet-based telephone network and acts as an intermediary for telephone calls across the networks (voice termination). Services cover connections in fixed line and mobile networks, international connections as well as special and service numbers.
- To a lesser extent, 3U is also trading software licences. In this respect, the company is exclusively focused on the sale of the Litera document management software.

The **Renewable Energies segment (revenue share in 2023: 15%)** includes three wind farms with a nominal capacity of 42.9 MW and a solar park with a capacity of 10.1 MW. Earnings are subject to volatility which is typical for the industry and can be put down to changing weather conditions, on the one hand, and fluctuating electricity prices, on the other hand. 3U has already sold most of the electricity yields in 2023 in the form of Power Purchase Agreements (PPA) at fixed conditions. Additionally, the company is planning comprehensive repowering measures at the Langendorf site, which would almost double output from 22.5 MW to 43.0 MW and are expected to triple electricity yields from the start of operations in mid-2025.

The **Sanitary, Heating and Air Conditioning Technology (SHAC) segment (revenue share in 2023: 57%)** mainly bundles the activities of the Selfio portfolio company (c. 80% of segment sales). This is a B2C online shop which distributes e.g. underfloor heating or ventilation and water treatment systems of own and third-party brands (e.g. Buderus, Grundfos, Viessmann, Wolf) to handymen and do-it-yourselfers. Customers benefit from extensive assistance in the form of videos or detailed assembly instructions. Additionally, 3U operates PELIA (c. 20% of segment sales), a company which acts as a SHAC wholesaler with customers mainly including handicraft businesses. The company also handles all logistics processes of the segment and is responsible for the still small production of in-house brands.

#### Revenue split 2023 by segment

(in EUR m)



Source: Company

#### Target markets, sales regions and sales structure

In regional terms, 3U is mainly focused on the German market but also offers its telecommunications services in Austria, for instance, and delivers customers in more than 30 countries with its Selfio online shop. In the past, roughly 10% of group revenues were generated abroad. The most important sales markets are Austria and Switzerland, which already account for more than half of the foreign revenues. Most of the remaining revenues are generated in other neighbouring European countries.

## M&A history

The tables below show the company's exits in chronological order. This illustrates both 3U's long-term investment approach and the opportunistic real estate strategy given that six of the ten transactions are related to real estate. Two transactions are related to self-developed wind farms and an investment in the SHAC sector, respectively, as well as to ERP software provider weclapp. All in all, we believe that 3U has a good track record and a shareholder-friendly dividend policy since the shareholders participate in successful exits in the form of dividend payments.

Asset	Historical exits		Historical exits	
	Purchase price/investment	Year	Disposal value	Year
weclapp	EUR 24.0m	2008	EUR 161m	2022
InnoHubs	EUR 3.7m	2019	EUR 10.1m	2022
Property Adelebsen	EUR 4.3m	2011	EUR 5.1m	2021
ClimaLevel energy systems	EUR 1.0m	2012	EUR 2.3m	2021
Wind farm Lüdersdorf	EUR 3.6m	2016	EUR 4.0m	2021
Linz real estate	EUR 0.8m	2012	EUR 0.7m	2020
Montabaur real estate	EUR 1.9m	2012	EUR 1.7m	2019
Marburg real estate	EUR 8.6m	2009	EUR 11.8m	2019
DC-Property Hannover	EUR 8.4m	2013	EUR 10.2m	2018
Wind farm Schlenzer	EUR 4.4m	2017	EUR 7.5m	2017
<b>Total</b>	<b>EUR 60.7m</b>		<b>EUR 215.0m</b>	

Source: Company

## Management

The company is currently run by a management board consisting of three members.



**Uwe Knoke** has been a member of the management board since November 2021 and is responsible for strategy and business development. The chartered engineer (Diplom-Ingenieur) has a long-standing experience and profound expertise in the area of telecommunications, working for LambdaNet Communications Deutschland AG amongst others, followed by a Managing Director role at 3U TELECOM GmbH.



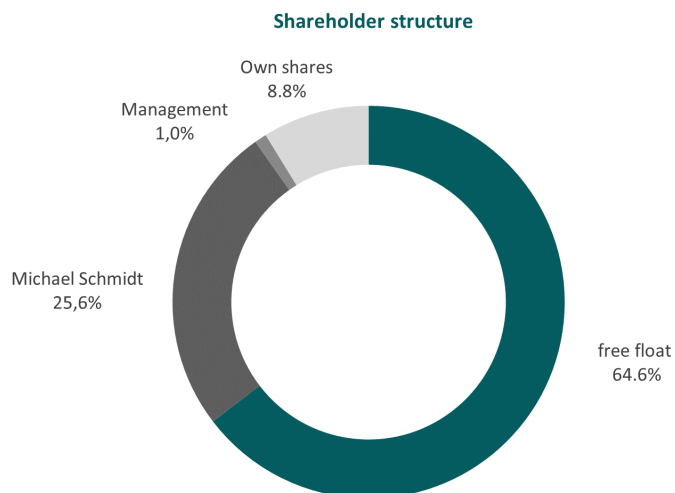
**Christoph Hellrung** (CFO) joined 3U in 2009, when he was Chief Financial Officer of subsidiary LambdaNet Communications Deutschland AG. In March 2012, he was appointed to the group's board of directors. Following almost 10 years in this function, he became CFO of weclapp SE in October 2021 before he was appointed CFO of 3U HOLDING in May 2022. Prior to joining the 3U group, the business graduate had worked for a leading auditor and was a Management Board member at ENRO AG, which is specialised in renewable energies.



**Andreas Odenbreit** has joined the group as early as 2005 and, in his role as Management Board member, is in charge of legal and human resources. Prior to this, the lawyer had worked for the legal departments of Volkswagen and Deutsche Telekom.

### Shareholder structure

3U HOLDING AG has issued 36,617,014 bearer shares. The shareholder structure is dominated by the stake of founder and current CEO Michael Schmidt, who holds 25.6% of the shares. Furthermore, the other members of the Management and Supervisory Board account for another 1.0% of the shares. 3U holds 8.8% of shares in Treasury. The remaining 64.6% are free float.



## DCF Model

Figures in EUR m

	2024e	2025e	2026e	2027e	2028e	2029e	2030e	Terminal Value
<b>Sales</b>	<b>58.0</b>	<b>59.0</b>	<b>67.2</b>	<b>69.7</b>	<b>72.3</b>	<b>72.2</b>	<b>75.1</b>	<b>76.6</b>
Change yoy	10.8%	1.8%	13.8%	3.8%	3.8%	-0.1%	4.0%	2.0%
<b>EBIT</b>	<b>0.1</b>	<b>0.1</b>	<b>2.3</b>	<b>3.6</b>	<b>3.3</b>	<b>3.7</b>	<b>4.0</b>	<b>6.1</b>
EBIT margin	0.1%	0.2%	3.4%	5.1%	4.6%	5.1%	5.4%	8.0%
<b>NOPAT</b>	<b>0.0</b>	<b>0.1</b>	<b>1.6</b>	<b>2.5</b>	<b>2.3</b>	<b>2.6</b>	<b>2.8</b>	<b>4.3</b>
<b>Depreciation</b>	<b>4.0</b>	<b>3.8</b>	<b>5.8</b>	<b>4.8</b>	<b>5.0</b>	<b>4.8</b>	<b>4.8</b>	<b>3.0</b>
in % of Sales	6.9%	6.4%	8.6%	6.9%	6.9%	6.6%	6.3%	3.9%
<b>Change in Liquidity from</b>								
- Working Capital	<b>0.0</b>	<b>-1.0</b>	<b>-1.2</b>	<b>-0.7</b>	<b>-2.2</b>	<b>0.4</b>	<b>-0.3</b>	<b>-0.4</b>
- Capex	<b>-12.2</b>	<b>-42.7</b>	<b>-0.7</b>	<b>-0.7</b>	<b>-0.7</b>	<b>-0.7</b>	<b>-0.7</b>	<b>-3.0</b>
Capex in % of Sales	21.1%	72.3%	1.0%	1.0%	1.0%	1.0%	0.9%	3.9%
<b>Other</b>	<b>-0.3</b>	<b>-0.2</b>	<b>-0.1</b>	<b>-0.1</b>	<b>-0.1</b>			
<b>Free Cash Flow (WACC model)</b>	<b>-8.5</b>	<b>-40.1</b>	<b>5.4</b>	<b>5.8</b>	<b>4.3</b>	<b>7.0</b>	<b>6.6</b>	<b>4.0</b>
WACC	6.7%	6.7%	6.7%	6.7%	6.7%	6.7%	6.7%	6.7%
Present value	-8.1	-36.0	4.5	4.6	3.2	4.9	4.3	51.6
<b>Total present value</b>	<b>-8.1</b>	<b>-44.1</b>	<b>-39.6</b>	<b>-35.0</b>	<b>-31.8</b>	<b>-27.0</b>	<b>-22.7</b>	<b>29.0</b>

## Valuation (in EUR m)

Total present value (Tpv)	29.0
Terminal Value	51.6
Share of TV on Tpv	178%
Liabilities	17.1
Liquidity	55.4
<b>Equity value</b>	<b>67.3</b>

Number of shares (in m)	33.6
<b>Value per share (EUR)</b>	<b>2.0</b>
<b>+Upside / -Downside</b>	<b>15%</b>
<b>Share price (EUR)</b>	<b>1.74</b>

## Model parameter

Debt ratio	37.5%
Costs of Debt	4.0%
Market return	9.0%
Risk free rate	2.5%

Beta	1.0
WACC	6.7%
Terminal Growth	2.0%

## Growth: sales and margin

Short term sales growth	2024-2027	6.3%
Mid term sales growth	2024-2030	4.4%
Long term sales growth	from 2031	2.0%
Short term EBIT margin	2024-2027	2.2%
Mid term EBIT margin	2024-2030	3.4%
Long term EBIT margin	from 2031	8.0%

## Sensitivity Value per Share (EUR)

WACC	1.25%	1.75%	<b>2.00%</b>	2.25%	2.75%
7.18%	1.63	1.74	1.80	1.87	2.03
6.93%	1.71	1.83	1.90	1.97	2.16
<b>6.68%</b>	1.79	1.93	<b>2.00</b>	2.09	2.30
6.43%	1.88	2.03	2.12	2.22	2.46
6.18%	1.98	2.16	2.26	2.37	2.65

## Terminal Growth

## Sensitivity Value per Share (EUR)

WACC	7.50%	7.75%	<b>8.00%</b>	8.25%	8.50%
7.18%	1.71	1.76	1.80	1.85	1.89
6.93%	1.80	1.85	1.90	1.95	1.99
<b>6.68%</b>	1.90	1.95	<b>2.00</b>	2.06	2.11
6.43%	2.01	2.07	2.12	2.18	2.23
6.18%	2.14	2.20	2.26	2.32	2.38

## EBIT-margin from 2031e

Quelle: Unternehmen (berichtete Daten), Montega (Prognosen)

P&L (in EUR m) 3U HOLDING AG	2021	2022	2023	2024e	2025e	2026e
<b>Sales</b>	<b>55.9</b>	<b>62.7</b>	<b>52.4</b>	<b>58.0</b>	<b>59.0</b>	<b>67.2</b>
Increase / decrease in inventory	2.0	0.4	0.4	0.0	0.0	0.0
Own work capitalised	0.8	0.8	0.0	0.0	0.0	0.0
<b>Total sales</b>	<b>58.7</b>	<b>63.9</b>	<b>52.8</b>	<b>58.0</b>	<b>59.0</b>	<b>67.2</b>
Material Expenses	29.3	32.9	33.2	38.5	39.6	42.0
<b>Gross profit</b>	<b>29.4</b>	<b>30.9</b>	<b>19.6</b>	<b>19.5</b>	<b>19.4</b>	<b>25.1</b>
Personnel expenses	15.0	19.6	9.2	9.5	9.6	9.8
Other operating expenses	10.0	21.4	7.6	7.1	6.9	8.2
Other operating income	6.9	175.7	2.4	1.2	1.0	1.0
<b>EBITDA</b>	<b>11.3</b>	<b>165.6</b>	<b>5.2</b>	<b>4.1</b>	<b>3.9</b>	<b>8.1</b>
Depreciation on fixed assets	3.1	3.5	3.2	3.6	3.4	5.4
<b>EBITA</b>	<b>8.1</b>	<b>162.1</b>	<b>2.0</b>	<b>0.5</b>	<b>0.5</b>	<b>2.7</b>
Amortisation of intangible assets	1.4	1.1	0.4	0.4	0.4	0.4
Impairment charges and Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
<b>EBIT</b>	<b>6.8</b>	<b>161.1</b>	<b>1.6</b>	<b>0.1</b>	<b>0.1</b>	<b>2.3</b>
Financial result	-0.5	-0.1	2.0	0.4	0.3	-1.0
<b>Result from ordinary operations</b>	<b>6.3</b>	<b>161.0</b>	<b>3.7</b>	<b>0.5</b>	<b>0.4</b>	<b>1.3</b>
Extraordinary result	0.0	0.0	0.0	0.0	0.0	0.0
<b>EBT</b>	<b>6.3</b>	<b>161.0</b>	<b>3.7</b>	<b>0.5</b>	<b>0.4</b>	<b>1.3</b>
Taxes	2.2	1.6	0.6	0.2	0.1	0.4
<b>Net Profit of continued operations</b>	<b>4.0</b>	<b>159.4</b>	<b>3.1</b>	<b>0.3</b>	<b>0.3</b>	<b>0.9</b>
Net Profit of discontinued operations	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net profit before minorities</b>	<b>4.0</b>	<b>159.4</b>	<b>3.1</b>	<b>0.3</b>	<b>0.3</b>	<b>0.9</b>
Minority interests	1.1	0.4	0.5	0.2	0.1	0.1
<b>Net profit</b>	<b>2.9</b>	<b>159.0</b>	<b>2.6</b>	<b>0.1</b>	<b>0.2</b>	<b>0.8</b>

Source: Company (reported results), Montega (forecast)

P&L (in % of Sales) 3U HOLDING AG	2021	2022	2023	2024e	2025e	2026e
<b>Sales</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Increase / decrease in inventory	3.5%	0.6%	0.8%	0.0%	0.0%	0.0%
Own work capitalised	1.4%	1.3%	0.1%	0.0%	0.0%	0.0%
<b>Total sales</b>	<b>104.8%</b>	<b>102.0%</b>	<b>100.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Material Expenses	52.3%	52.6%	63.4%	66.3%	67.2%	62.6%
<b>Gross profit</b>	<b>52.5%</b>	<b>49.4%</b>	<b>37.5%</b>	<b>33.7%</b>	<b>32.8%</b>	<b>37.4%</b>
Personnel expenses	26.8%	31.3%	17.6%	16.4%	16.2%	14.6%
Other operating expenses	17.8%	34.2%	14.5%	12.3%	11.7%	12.3%
Other operating income	12.3%	280.4%	4.6%	2.0%	1.7%	1.5%
<b>EBITDA</b>	<b>20.1%</b>	<b>264.3%</b>	<b>10.0%</b>	<b>7.0%</b>	<b>6.6%</b>	<b>12.0%</b>
Depreciation on fixed assets	5.6%	5.5%	6.1%	6.2%	5.7%	8.0%
<b>EBITA</b>	<b>14.5%</b>	<b>258.8%</b>	<b>3.9%</b>	<b>0.8%</b>	<b>0.9%</b>	<b>4.0%</b>
Amortisation of intangible assets	2.4%	1.7%	0.7%	0.7%	0.7%	0.6%
Impairment charges and Amortisation of goodwill	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%
<b>EBIT</b>	<b>12.1%</b>	<b>257.1%</b>	<b>3.1%</b>	<b>0.1%</b>	<b>0.2%</b>	<b>3.4%</b>
Financial result	-0.8%	-0.2%	3.9%	0.7%	0.5%	-1.5%
<b>Result from ordinary operations</b>	<b>11.2%</b>	<b>256.9%</b>	<b>7.0%</b>	<b>0.8%</b>	<b>0.7%</b>	<b>1.9%</b>
Extraordinary result	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>EBT</b>	<b>11.2%</b>	<b>256.9%</b>	<b>7.0%</b>	<b>0.8%</b>	<b>0.7%</b>	<b>1.9%</b>
Taxes	4.0%	2.5%	1.1%	0.3%	0.2%	0.6%
<b>Net Profit of continued operations</b>	<b>7.2%</b>	<b>254.4%</b>	<b>5.9%</b>	<b>0.5%</b>	<b>0.5%</b>	<b>1.4%</b>
Net Profit of discontinued operations	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Net profit before minorities</b>	<b>7.2%</b>	<b>254.4%</b>	<b>5.9%</b>	<b>0.5%</b>	<b>0.5%</b>	<b>1.4%</b>
Minority interests	2.0%	0.7%	1.0%	0.3%	0.2%	0.1%
<b>Net profit</b>	<b>5.2%</b>	<b>253.7%</b>	<b>4.9%</b>	<b>0.2%</b>	<b>0.3%</b>	<b>1.2%</b>

Source: Company (reported results), Montega (forecast)



Balance sheet (in EUR m) 3U HOLDING AG	2021	2022	2023	2024e	2025e	2026e
<b>ASSETS</b>						
Intangible assets	34.3	4.9	8.3	8.1	7.9	7.7
Property, plant & equipment	33.5	28.4	27.0	31.9	71.0	66.2
Financial assets	0.2	0.2	3.7	3.7	3.7	3.7
<b>Fixed assets</b>	<b>68.0</b>	<b>33.5</b>	<b>39.0</b>	<b>43.7</b>	<b>82.6</b>	<b>77.6</b>
Inventories	13.6	10.8	13.7	13.0	14.0	15.2
Accounts receivable	16.0	3.6	3.9	4.0	4.0	4.6
Liquid assets	12.7	189.7	55.4	49.2	59.5	64.1
Other assets	8.7	6.0	7.2	7.2	7.2	7.2
<b>Current assets</b>	<b>51.0</b>	<b>210.1</b>	<b>80.3</b>	<b>73.4</b>	<b>84.7</b>	<b>91.1</b>
<b>Total assets</b>	<b>119.0</b>	<b>243.6</b>	<b>119.3</b>	<b>117.1</b>	<b>167.4</b>	<b>168.7</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>						
<b>Shareholders' equity</b>	<b>55.2</b>	<b>210.4</b>	<b>88.7</b>	<b>87.2</b>	<b>87.5</b>	<b>88.2</b>
<b>Minority Interest</b>	<b>6.9</b>	<b>0.8</b>	<b>0.8</b>	<b>0.8</b>	<b>0.8</b>	<b>0.8</b>
Provisions	2.3	2.8	2.4	2.4	2.4	2.4
Financial liabilities	35.0	19.5	15.6	15.6	65.6	65.6
Accounts payable	3.9	3.0	4.7	4.0	4.0	4.6
Other liabilities	15.7	7.1	7.0	7.0	7.0	7.0
<b>Liabilities</b>	<b>56.9</b>	<b>32.4</b>	<b>29.8</b>	<b>29.1</b>	<b>79.1</b>	<b>79.7</b>
<b>Total liabilities and shareholders' equity</b>	<b>119.0</b>	<b>243.6</b>	<b>119.3</b>	<b>117.1</b>	<b>167.4</b>	<b>168.7</b>

Source: Company (reported results), Montega (forecast)

Balance sheet (in %) 3U HOLDING AG	2021	2022	2023	2024e	2025e	2026e
<b>ASSETS</b>						
Intangible assets	28.8%	2.0%	7.0%	6.9%	4.7%	4.6%
Property, plant & equipment	28.2%	11.7%	22.6%	27.2%	42.4%	39.2%
Financial assets	0.2%	0.1%	3.1%	3.2%	2.2%	2.2%
<b>Fixed assets</b>	<b>57.2%</b>	<b>13.8%</b>	<b>32.7%</b>	<b>37.3%</b>	<b>49.4%</b>	<b>46.0%</b>
Inventories	11.4%	4.4%	11.5%	11.1%	8.4%	9.0%
Accounts receivable	13.5%	1.5%	3.3%	3.4%	2.4%	2.7%
Liquid assets	10.7%	77.9%	46.4%	42.0%	35.6%	38.0%
Other assets	7.3%	2.5%	6.1%	6.2%	4.3%	4.3%
<b>Current assets</b>	<b>42.9%</b>	<b>86.2%</b>	<b>67.3%</b>	<b>62.7%</b>	<b>50.6%</b>	<b>54.0%</b>
<b>Total Assets</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>						
<b>Shareholders' equity</b>	<b>46.4%</b>	<b>86.4%</b>	<b>74.4%</b>	<b>74.5%</b>	<b>52.3%</b>	<b>52.3%</b>
<b>Minority Interest</b>	<b>5.8%</b>	<b>0.3%</b>	<b>0.7%</b>	<b>0.7%</b>	<b>0.5%</b>	<b>0.5%</b>
Provisions	1.9%	1.2%	2.0%	2.1%	1.5%	1.4%
Financial liabilities	29.4%	8.0%	13.1%	13.3%	39.2%	38.9%
Accounts payable	3.3%	1.2%	3.9%	3.4%	2.4%	2.7%
Other liabilities	13.2%	2.9%	5.9%	6.0%	4.2%	4.2%
<b>Total Liabilities</b>	<b>47.8%</b>	<b>13.3%</b>	<b>24.9%</b>	<b>24.8%</b>	<b>47.2%</b>	<b>47.2%</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Source: Company (reported results), Montega (forecast)

Statement of cash flows (in EUR m) 3U HOLDING AG	2021	2022	2023	2024e	2025e	2026e
Net income	4.0	159.4	3.1	0.3	0.3	0.9
Depreciation of fixed assets	3.1	3.5	3.2	3.6	3.4	5.4
Amortisation of intangible assets	1.4	1.1	0.4	0.4	0.4	0.4
Increase/decrease in long-term provisions	0.0	0.2	0.0	0.0	0.0	0.0
Other non-cash related payments	-1.4	-162.0	-1.7	0.0	0.0	0.0
<b>Cash flow</b>	<b>7.1</b>	<b>2.1</b>	<b>5.0</b>	<b>4.3</b>	<b>4.1</b>	<b>6.7</b>
Increase / decrease in working capital	-16.6	14.4	-1.6	0.0	-1.0	-1.2
<b>Cash flow from operating activities</b>	<b>-9.5</b>	<b>16.5</b>	<b>3.5</b>	<b>4.3</b>	<b>3.1</b>	<b>5.5</b>
CAPEX	-5.6	-11.0	-1.4	-8.7	-42.7	-0.7
Other	-8.1	158.8	-6.3	0.0	0.0	0.0
<b>Cash flow from investing activities</b>	<b>-13.8</b>	<b>147.8</b>	<b>-7.7</b>	<b>-8.7</b>	<b>-42.7</b>	<b>-0.7</b>
Dividends paid	-2.0	-2.0	-125.9	-1.8	0.0	-0.2
Change in financial liabilities	12.2	15.0	-1.3	0.0	50.0	0.0
Other	-1.0	-0.4	0.2	0.0	0.0	0.0
<b>Cash flow from financing activities</b>	<b>9.2</b>	<b>12.6</b>	<b>-127.0</b>	<b>-1.8</b>	<b>50.0</b>	<b>-0.2</b>
Effects of exchange rate changes on cash	0.3	0.0	0.0	0.0	0.0	0.0
<b>Change in liquid funds</b>	<b>-14.0</b>	<b>177.0</b>	<b>-131.2</b>	<b>-6.3</b>	<b>10.4</b>	<b>4.6</b>
<b>Liquid assets at end of period</b>	<b>12.7</b>	<b>189.7</b>	<b>58.5</b>	<b>49.2</b>	<b>59.5</b>	<b>64.1</b>

Source: Company (reported results), Montega (forecast)

Key figures 3U HOLDING AG	2021	2022	2023	2024e	2025e	2026e
<b>Earnings margins</b>						
Gross margin (%)	52.5%	49.4%	37.5%	33.7%	32.8%	37.4%
EBITDA margin (%)	20.1%	264.3%	10.0%	7.0%	6.6%	12.0%
EBIT margin (%)	12.1%	257.1%	3.1%	0.1%	0.2%	3.4%
EBT margin (%)	11.2%	256.9%	7.0%	0.8%	0.7%	1.9%
Net income margin (%)	7.2%	254.4%	5.9%	0.5%	0.5%	1.4%
<b>Return on capital</b>						
ROCE (%)	10.2%	251.5%	3.5%	0.1%	0.2%	2.4%
ROE (%)	5.6%	256.0%	1.2%	0.1%	0.2%	0.9%
ROA (%)	2.5%	65.3%	2.1%	0.1%	0.1%	0.5%
<b>Solvency</b>						
YE net debt (in EUR)	23.6	-168.8	-38.3	-32.1	7.6	3.0
Net debt / EBITDA	2.1	-1.0	-7.3	-7.9	2.0	0.4
Net gearing (Net debt/equity)	0.4	-0.8	-0.4	-0.4	0.1	0.0
<b>Cash Flow</b>						
Free cash flow (EUR m)	-15.1	5.5	2.1	-4.4	-39.6	4.8
Capex / sales (%)	10.1%	17.6%	9.7%	15.0%	72.3%	1.0%
Working capital / sales (%)	31.2%	29.6%	23.2%	22.4%	22.9%	21.7%
<b>Valuation</b>						
EV/Sales	0.3	0.3	0.3	0.3	0.3	0.3
EV/EBITDA	1.6	0.1	3.4	4.4	4.6	2.2
EV/EBIT	2.7	0.1	10.9	285.1	152.8	7.8
EV/FCF	-	3.2	8.5	-	-	3.8
PE	21.8	0.4	24.9	-	174.0	87.0
P/B	1.1	0.3	0.7	0.7	0.7	0.7
Dividend yield	2.9%	183.9%	2.9%	0.0%	0.3%	0.0%

Source: Company (reported results), Montega (forecast)

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Company	Disclosure (as of 09.04.2024)
3U Holding AG	1, 8, 9

## Price history

Recommendation	Date	Price (EUR)	Price target (EUR)	Potential
Buy (Initiation)	20.03.2023	5.08	5.50	+8%
Hold	27.06.2023	2.44	2.20	-10%
Buy	18.07.2023	2.76	3.05	+10%
Buy	16.08.2023	2.51	3.05	+22%
Buy	31.08.2023	2.27	3.05	+34%
Buy	06.11.2023	2.30	2.90	+26%
Buy	09.11.2023	2.31	2.90	+26%
Buy	09.02.2024	1.98	2.70	+36%
Buy	08.04.2024	1.74	2.70	+55%